# MANAGED SERVICES

WHY THEY'RE PERFECT FOR YOUR SMB





### **Why Managed Services?**

Like most small- and medium-sized businesses (SMBs), you operate with sparse resources. And dedicating a chunk of these resources to manage and maintain your IT can get in the way of achieving your goals and objectives.

Managed Services give you a team of experts looking after your network 24x7x365, routinely installing and implementing the latest applications and software to boost employee productivity. What's more, they'll troubleshoot and resolve problems before they cause downtime so your business remains 'always on,' just like your network.

### Managed Services help businesses:



### **Reduce IT costs**

Flat monthly fees for 24x7x365 expert maintenance and support



### Improve productivity

Scheduled network updates and optimizations keep your workplace efficient



### **Achieve system reliability**

Proactive monitoring means issues are resolved before they disrupt operations



## **Busting Common Managed Services Misconceptions**

Managed Services come bundled with myriad benefits, but we understand that outsourcing your IT is a big decision, which is why we've compiled a list of 'myths' that our clients often want us to debunk!

### 1. "Will I lose complete control of my IT?"

A good Managed Services package comes with an intuitive dashboard that allows you to oversee all actions a technician takes to manage, optimize, or update your network. You can even request for comprehensive weekly or monthly reports that you can use to ensure that your managed services provider is meeting the service-level agreement (SLA).

### 2. "Will I have to fire staff?"

Managed Services are designed to help your staff, not replace them. So, if you already have in-house technicians, they can focus on more strategic tasks like optimizing databases or developing apps while we handle the routine work like patch updates, data backups, and more!

### 3. "I've heard a Managed Services package is costly, is that true?"

Nope! Managed Service packages were made with SMBs in mind, meaning you only need to pay one, small flat-rate fee per month -- no nickel and diming, and no cancellation fees!

### 4. "Is a Managed Services solution secure?"

While a large part of Managed Services is focused on support and maintenance, a good package will come bundled with cybersecurity solutions like antivirus, firewalls, and virtual private network (VPN) software to protect your systems against hackers, scammers, and malware.



# What Do You Get With a Managed Services Package?





### 24x7x365 Support

Remote and on-site support from local technicians to resolve issues you can't fix



#### **Constant Monitoring**

Routine network health checkups and server and systems optimization





### **Proactive Maintenance**

Proactive problem resolution, data backups, and security patching



### **Security Software**

Protection against malware and hackers through antivirus, VPN, firewalls, and email filtering software



### **Comprehensive Reporting**

Detailing data backup timings, quarantined viruses, issues resolved, and more!

Want to see how our Managed Services will save you money? SCHEDULE A FREE CONSULTATION TODAY!

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